

March 19, 2014

Subject: Wire and Cable Price Adjustment

Dear Valued Customers:

We received notifications over the last several months from our suppliers outlining price increases for petroleum based, non-metal raw materials.

In addition, the Midwest US Premium for aluminum has increased to 20 cents per pound from 11.5 to 12 cents in late December.

As a result, we have had to increase prices for LV Teck, MV Teck, and Aluminum & Copper building wire products by adjusting the card prices and discounts accordingly.

These price adjustments are necessary in order to ensure we will be able to maintain the high level of quality and service that you have come to expect from Prysmian as your supplier.

Prysmian appreciates your continued support as a valued customer. If you have any questions, please contact your local regional sales representative.

Sincerely,



John Halferty

Business Unit Manager
Energy & Infrastructure